

RYAN BOWERSOX

444 Claude Scott Road, Canton, GA 30115 • Cell: 678-851-5604 • ryanbsox@gmail.com

Professional Summary

Business-savvy Executive with over 12 years experience managing/owning successful businesses. Vast array of experience in most areas of business. Very proficient in business operations. Expert salesman, negotiator, and closer. Creative person who excels at marketing and concept development. Natural ability to multi task and solve problems quickly and effectively under pressure. Great at managing people and finding a way to motivate employees and relate to them. Self motivator who is proactive and results oriented with no excuses.

Enthusiastic and passionate person with high integrity, strong work ethic and great leadership skills. Love to see others excel. Very competitive. Dynamic and driven person. Not afraid of making tough decisions.

Always looking for consulting and sales training opportunities. I was born to work so lets get started today.

Skills

- Operations analysis and management
- General business & development
- Product development
- Social media & brand marketing strategies
- Advertising solution development
- Business liquidations and exit strategies
- Communication skills (verbal and written)
- Commercial law / Money collections strategies
- Top-rated sales performance / Deal closer / Negotiator
- Account management and cultivation
- Accounting and bookkeeping knowledge / Taxes
- Quickbooks (Enterprise and Online Version)
- Government sales and procurement expert. Emergency management. Former GSA holder.
- Logistics and warehouse management / Wholesale

Work History

CEO, 02/2004 to 06/2010

Marketplace Foods – Atlanta, GA

- Performed usual CFO/Comptroller duties: Routinely reviewed financial reports to ensure budgeting and profitability. Lines of credit reviews, increases, and reporting. Managed annual audit. Tax strategy.
- Credited for playing key management role in growing business from startup with \$2500.00 in 2004 to over \$10 million per year in revenues by 2008. Managed employees, logistics, and warehousing management.
- Developed and executed marketing programs resulting in increase of high margin sales.

President And Ceo, 01/2015 to Current

Wilbur & Rudy's Farmtable – Milton, Georgia, United States

Wilbur and Rudy's Farmtable started out of my love and passion for coffee. At the time, wanted to branch and do a business that required more creativity and marketing savvy. My proudest accomplishment is that the business has 5 out of 5 Star Rating on Facebook with over 110 total reviews. The biggest challenge was learning how to relate and manage "millenials." Became experts at social media marketing and branding along the way.

www.WilburandRudys.com

Accomplishments

Graduated Magna Cumme Laude

Education

Associate of Arts: Accounting, 2001

Northwood University - Midland, MI

BBA: Banking and Finance, 2001

Northwood University - Midland, MI

BBA: Business Management, 2001

Northwood University - Midland, MI